











-  Risks and costs should be borne appropriately, proportional to the work scope and the opportunity for good performance should benefit everyone.
-  Contractual terms and conditions will seek to utilise industry standards including mutual payment terms. Buyers shall strive towards supporting the Government Prompt Payment Code and 30-day payment terms.
-  All parties should ensure they have the competence and skills to deliver the work being tendered.
-  Contract cancellations should not be without good reason or cause. If buyers and suppliers must have the ability to terminate a contract, the circumstance or risk should be outlined, explained and understood.
-  Purchasers shall endeavour to optimise their tendering and audit requirements to respect the supplier's time and resources.
-  Tender processes and evaluation should be based on value-added rather than unit rates and be flexible to evaluate alternative offers as part of the bidding process.
-  An alternate bid (either technical or commercial) which a buyer sees as a winning proposition should be selected for award on its merit.
-  Buyers and suppliers should discourage the practice of "low-ball" bidding which will lead to contracts being renegotiated early on.
-  Buyers should agree clear rate escalation mechanisms and move away from the practice of fixing labour rates for several years.
-  Where a supplier (or potential supplier) feels unfairly treated, it should notify the buyer's CEO to ensure that speaking up is not held against it.

Supply Chain Principles Awards



This is to certify that

_____ has achieved
the OEUK Supply Chain Principles

Gold Award



Date: 2nd of February 2023

Valid for one year from date of issue

OEUK Supply Chain Principles Awards, based on results from our Working as One survey, celebrate companies who are committed to good procurement practice and who show positive collaborative behaviour. Purchasing organisations are presented with a Gold, Silver, or Bronze award dependent on the feedback from their supply chain who evaluate their adherence to the supply chain principles.